

Message Text

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PAGE 01 STATE 029579
ORIGIN AF-10

INFO OCT-01 ISO-00 FS-01 /012 R

RONALD F. ROSNER, ASST. VICE PRESIDENT,
INTERNATIONAL COMMODITIES EXPORT CO.
110 WALL ST., NEW YORK, N.Y. 10005

DRAFTED BY AF/E:KPGARLAND:JJ
APPROVED BY AF/E:RPOST
-----040100 040012Z /41
P 032115Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY ADDIS ABABA PRIORITY

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E.O. 11652: N/A

TAGS: BTIO

SUBJECT: INTERESTED PARTY CABLE FROM E.S. FINLEY

REF: FEB. 2 TELCON ROSNER/MATHERON

1. FOLLOWING IS TELEX WHICH ROSNER WANTS PASSED:

BEGIN TEXT: TELEX TO AGRICULTURAL MARKETING CORPORATION,
ADDIS ABABA, ETHIOPIA, NO. (976 21165) ANSBK GRAINCORP
ADDIS, FM ICEC NEW YORK, FEBRUARY 2, 1978, OUR MSG NBR
2 166.

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RE: TENDER FOR DAP HELD ON JANUARY 16, 1978.

THIS IS INTERNATIONAL COMMODITIES EXPORT COMPANY.

IT IS OUR UNDERSTANDING THAT ALL OR A PORTION OF OUR OFFER
OF 20,000 METRIC TONS OF DAP IS BEING FAVORABLY CONSIDERED
BY AGRICULTURAL MARKETING CORPORATION.

IF THIS IS INDEED THE CASE, WE WOULD GREATLY APPRECIATE
YOUR EARLIEST POSSIBLE TELEX ADVICE AS TO WHAT ACTION WE
MUST TAKE IN ORDER TO CONCLUDE THIS BUSINESS WITH YOU.

ALTHOUGH OUR OFFER HAS EXPIRED, WE ARE CONFIDENT THAT WE
CAN CONFIRM THIS BUSINESS ON THE SAME TERMS AND CONDITIONS
CONTAINED IN OUR OFFER PROMPTLY UPON YOUR REQUEST THAT
WE DO SO.

AS MR. K. DESTA OF INTRADE PRIVATE LIMITED COMPANY, OUR
AGENTS FOR THIS TENDER, IS PRESENTLY OUT OF TOWN, WE
RESPECTFULLY REQUEST THAT YOU TELEX YOUR RESPONSE DIRECTLY
TO US.

REGARDS, E. S. FINLEY, PRESIDENT, INTERNATIONAL COMMODITIES
EXPORT COMPANY, A DIVISION OF ACLI INTERNATIONAL INCORPOR-
ATED, 110 WALL STREET, NEW YORK, NEW YORK 10005, TELE-
PHONE: (212) 747 1670, CABLE: COMMODINTER, NEW YORK,
TELEX: ITT 424147, 420258, RCA 232316, 232261. END TEXT.

2. ROSNER BELIEVES DECISION WILL BE MADE TODAY OR
TOMORROW BY THE BUYER AS TO WHICH OFFER TO ACCEPT.
ROSNER SENDING COPY TELEX TO WILLIAM GAMMON OF ETHIOPIAN
COMMODITIES PRIVATE LIMITED, ADDIS ABABA, OFFICE TELEPHONE
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44194, RESIDENCE TELEPHONE 447637. HIS DIVISION OF ACLI
INTERNATIONAL HAS DONE CONSIDERABLE BUSINESS WITH MR.
GAMMON IN THE PAST AND HOPES HE WILL BE ABLE TO HELP IT
IN THIS MATTER. ALL THAT ROSNER DESIRES IS THAT IN THE
ABSENCE OF ICEC AGENT THAT THE AGRICULTURAL MARKETING
CORP. COMMUNICATE DIRECTLY WITH ICEC IN NEW YORK. YOUR
ASSISTANCE IN THIS BUSINESS IS GREATLY APPRECIATED.

3. INTERESTED PARTY.

VANCE

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

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